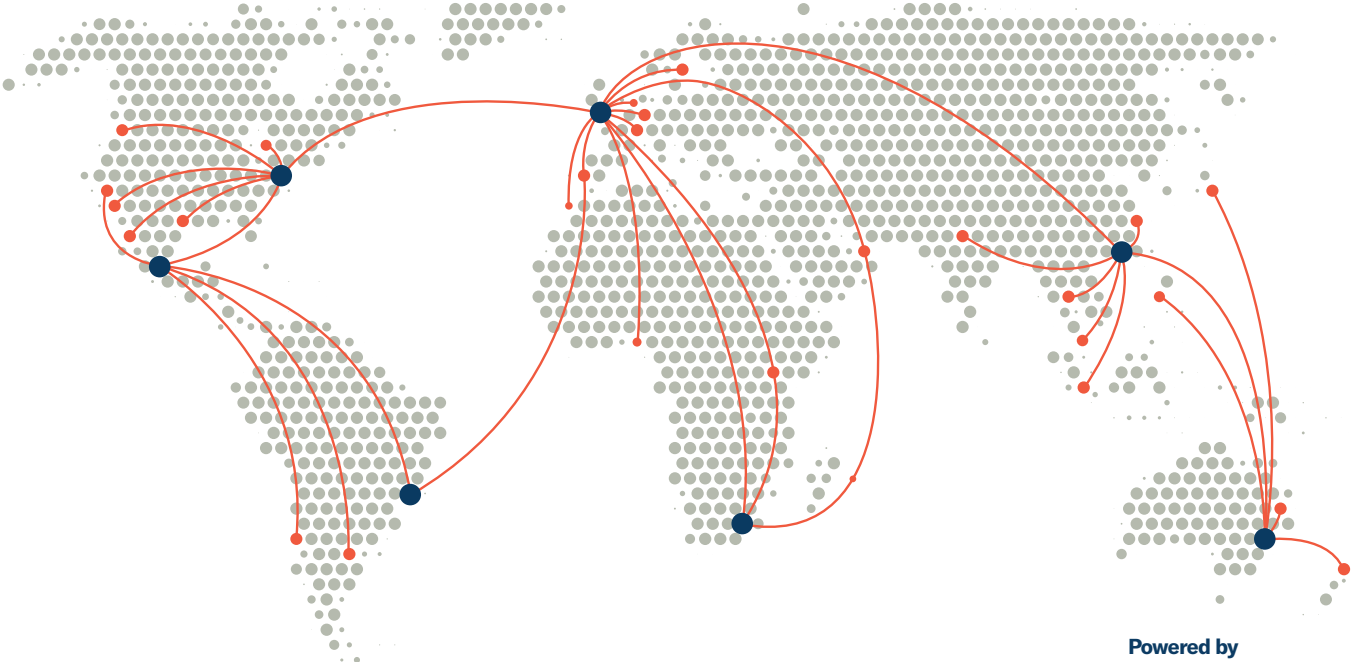


# Global Solutions Payroll & HR

ALLIOTTS



Discover our suite of growth & compliance solutions for international businesses

Payroll & HR | Tax, Accounting & Audit | Company Secretarial | Business Legal

Powered by



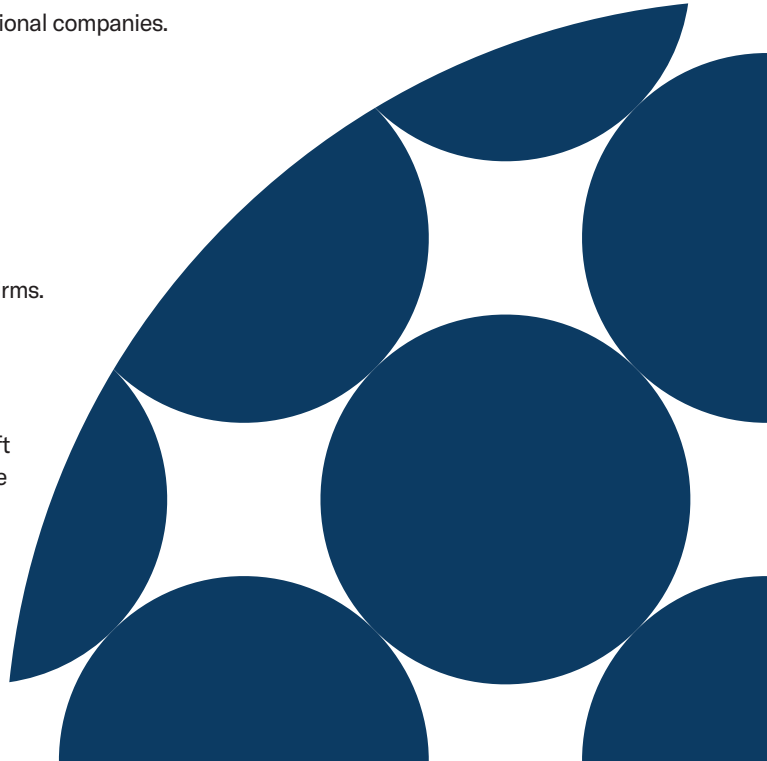
## Alliotts' Value Proposition – Powered by Allcott Global Alliance

- ① We make it easier for companies to expand and operate internationally
- ② We take on companies' compliance obligations to reduce worry and risk
- ③ We enable companies to stay focused on their core business
- ④ We scale with companies from market to market as they grow
- ⑤ We provide a single point of contact for complex, multi-jurisdictional companies.

Let Alliotts coordinate your worldwide representation.

### About Allcott Global Alliance

- Headquartered in London
- In business since 1979
- An alliance of fully independent accounting and business law firms. Independence ensures 100% focus on providing a high level of personal service to clients
- Serving clients in 300+ locations in over 100 countries
- Global solution provider to international companies. Beyond soft landing and core compliance, specialist global solutions include cross border M&A, Green transition and ESG, fraud and asset recovery, franchising, private wealth, sports and entertainment, aviation and tourism, global mobility, and tech startups.



# Your Global Solution, Tailored to Your Needs

Let us take responsibility for your payroll & HR compliance requirements across the world. We can coordinate your representation across the world, giving you a Single Point of Contact for all your international subsidiaries to streamline communications.



Choose from our service menu

## Payroll & HR

- Employee onboarding & offboarding
- Payroll processing
- Local statutory benefits
- Employee tax compliance
- Cross-border employee & expatriate support

**In addition to Payroll & HR, we offer a comprehensive suite of Global Solutions to support your global HQ and international offices**



Powered by  **AlliottGlobalAlliance**<sup>®</sup>

# Our Global Presence

● = Legal ● = Accounting

## North America (57 offices)

- Canada
- USA

## Latin America & Caribbean (39 offices)

- Argentina
- Barbados
- Belize
- Bolivia
- Brazil
- British Virgin Islands
- Chile
- Colombia
- Costa Rica
- Dominican Republic
- El Salvador
- Guatemala
- Mexico
- Panama
- Peru
- Uruguay
- Venezuela

## Europe (118 offices)

- Albania
- Andorra
- Austria
- Azerbaijan
- Belgium
- Bulgaria
- Croatia
- Cyprus
- Czech Republic
- Denmark
- Finland
- France
- Georgia
- Germany
- Greece
- Guernsey
- Hungary
- Ireland
- Italy
- Jersey
- Luxembourg
- Malta
- Netherlands
- North Macedonia
- Poland
- Portugal
- Romania
- Russian Federation
- Serbia
- Slovakia
- Slovenia
- Spain
- Sweden
- Switzerland
- Turkey
- United Kingdom

## Africa (26 offices)

- Algeria
- Botswana
- Egypt
- Ghana
- Kenya
- Lesotho
- Liberia
- Libya
- Malawi
- Mauritius
- Morocco
- Nigeria
- South Africa
- Tanzania
- Tunisia
- Uganda
- Zimbabwe

## Middle East (48 offices)

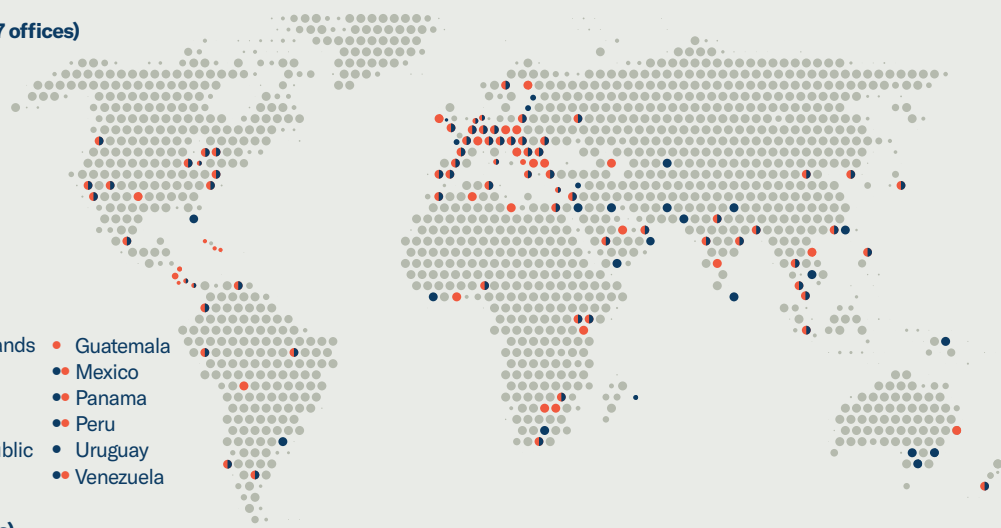
- Afghanistan
- Israel
- Jordan
- Kuwait
- Lebanon
- Oman
- Qatar
- Saudi Arabia
- UAE
- Yemen

## Australia & Oceania (11 offices)

- Australia
- New Zealand
- Papua New Guinea

## Asia (41 offices)

- Bangladesh
- Cambodia
- China
- Hong Kong
- India
- Indonesia
- Japan
- Kazakhstan
- Malaysia
- Nepal
- Pakistan
- Philippines
- Singapore
- South Korea
- Sri Lanka
- Taiwan
- Thailand
- Uzbekistan
- Vietnam



## Together as One - Our Service Model

Our service model, including our ONE Point of Contact approach, ensures a successful implementation and the oversight and direction of ongoing support across the world. Your Lead Engagement Partner will build a team that scales with your business growth and needs.

### **ONE Team**

Engage one team for all of your set-up, accounting and tax compliance and legal advisory needs. Within one country, one region or across the world.

### **ONE Set of High Service Standards**

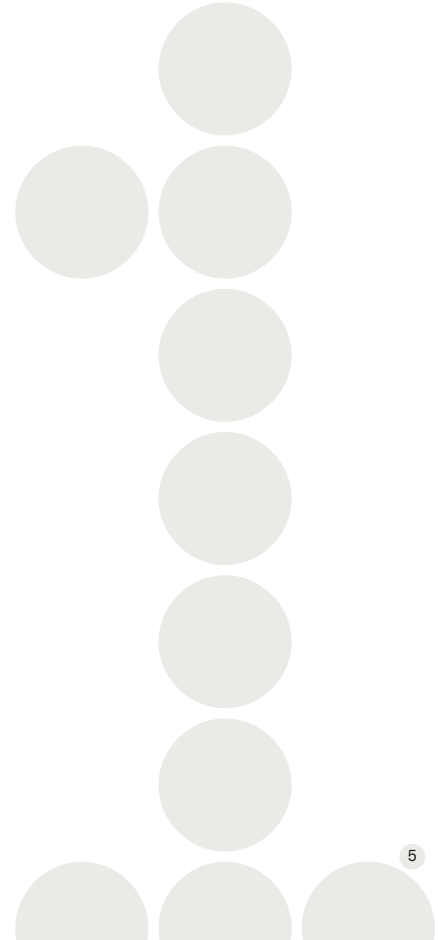
Count on team members who understand the importance of responsiveness, clear communication, transparency and technical excellence... as set out in our Service Promise Agreement.

### **ONE Source of Expertise**

Access a fully comprehensive, à la carte range of compliance and advisory services from 'under one roof' via our global alliance.

### **ONE Point of Contact**

Work with one Lead Engagement Partner (the 'Hub') who coordinates with Local Engagement Leads (the 'Spokes') in each jurisdiction. Advice is joined up, reporting is consolidated, and clients only need to explain something once.



## Representative International Clients

AGA firms act for a number of substantial global corporations, many of whom are household names, but primarily specialise in advising the holding companies and subsidiaries of family, owner managed, international groups.

FERRAGAMO



KONICA MINOLTA



TRADE TECHNOLOGIES



AIRFRANCE KLM  
GROUP



Lufthansa



MANGO



getir

Uber

## Talk to us about how we can coordinate your international expansion and ongoing compliance

In the first instance, please contact



**David Gibbs**

david.gibbs@alliotts.com



**Sudheer Gupta**

Sudheer.gupta@alliotts.com

### **Global Headquarters**

Alliott Global Alliance  
Manfield House  
1 Southampton Street  
London, WC2R 0LR  
United Kingdom.



## What our Clients Say



**We needed a partner to support us in different jurisdictions when we experience excessive growth. We have since received extremely valuable and thorough advice about company formation, revenue agreements and taxation and we look forward to continuing our collaboration with AGA as we expand our operations globally.**



**Alexander Paetzold,  
COO, MD Trade Technologies**



**We have been working for the two last decades with Allriott Global Alliance member firms in some jurisdictions in which Mango has a presence. Allriott Global Alliance is part of our history. Their expert people provide us with quality service, and sharp, clear advice, with everything delivered in a dynamic way. They always make themselves available to us and provide quality professional assistance.**



**Lidia Martinez Vicente,  
Financial Director, MANGO**

## Case Studies

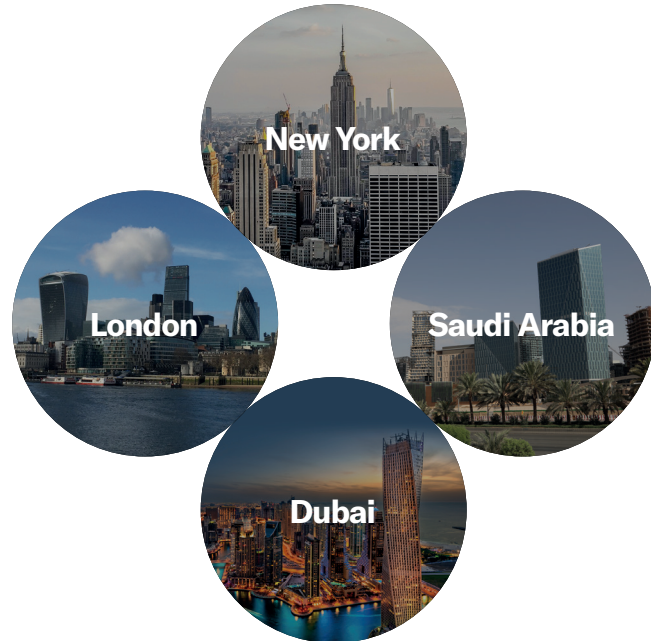
### Case study: Zebra Projects

**Situation** - Zebra Projects provide interior commercial design services to international clients, principally those with global retail brands. They are headquartered in Dubai and have operational centres in the UK, Saudi Arabia and the US.

**Solution** - AGA's UK (London) engagement team (Alliotts) has been consulted to advise on the local rules and reporting for employees and secondees and the nature of establishing or avoiding the creation of a permanent establishment in the countries in which they do business. Advice is coordinated by the London engagement team who then, depending on the complexity of a project, will introduce another local AGA engagement team directly to deliver services and/or the London team acting as project manager to deliver the advice needed.

**Results** - Zebra Projects transacts business across the globe and with the support of the London engagement team, can act swiftly and decisively, ensuring they meet all local reporting and tax paying requirements, and importantly, do not create establishments or employee tax obligations where it is not necessary for the performance of the contracts.

# zebra



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As independent firms, Alliot Global Alliance member firms each render their services entirely on their own account (including benefit and risk).

**Together as One**

