



We make life easier for Chinese  
individuals and businesses in the UK

毅诺

**Commitment** to making sure you achieve  
what you want to achieve.

The **endurance**, strength and resolve to make it  
happen for you.





## Providing you with a highly personalised, partner-led service

Alliotts LLP is a team of business advisors and tax specialists based in London and Guildford.

We look after UK and international businesses and individuals and our aim is simple; to understand your goals and to provide the specialist services you need to achieve success.



Proud Member of  
**AlliottGlobalAlliance®**

Together as One. Alliotts LLP is a Member of the  
Alliott Global Alliance of independent professional  
firms.

## Providing you with a truly international reach

Alliotts LLP is a founder member of Alliott Global Alliance, an international alliance of over 192 accounting and law firms represented in 82 countries.

This includes six offices in China which means that, if required, we can offer you a consistency of service between the UK and China other firms cannot match. It also means we are able to help Chinese businesses expand into Europe.

The fact we are formally aligned means we can guarantee you will always receive a consistently high standard of service worldwide.

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## Providing you with a dedicated China Desk

We know you will value advice from a team that truly understands you, your business and the situations you face.

Alliotts' dedicated China Desk provides businesses and individuals from China, Hong Kong and most of the other major Asian business centres with highly specialist compliance, business advisory, taxation and consultancy services.

To help with communication if needed, all 10 members of our China desk are native Mandarin or Cantonese speakers.

More importantly all of our team have experience of both Chinese and UK business cultures so that you receive the best and most commercial advice whatever the circumstances.

The team is headed up by Jon Luk, an experienced partner in Alliotts who has successfully delivered tax advice and audit and accounting services to Chinese individuals and their businesses for over 40 years. Jon has built up a strong working relationship with legal and banking professionals who also specialise in working with Chinese businesses and individuals, should you ever need additional assistance.

Our impressive portfolio of clients is varied and includes UK subsidiaries of major Chinese state owned companies and Chinese owner managed UK companies as well as high net worth individuals from China.

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## What can we do for you as a Chinese individual?

We can assist you with compliance and advisory aspects of your personal tax.

Our compliance services include the completion and filing of tax returns, making sure you pay only what tax is due in the UK.

Our advisory services include personal tax planning (both on a UK or an international basis) so you are as tax efficient as possible, regardless of how you split your time between the UK and overseas. This also includes advising on the tax implications of non-dom status and ownership of UK assets as a non-dom.

We can also offer you tax planning advice before you come to the UK. Working together before you arrive means you arrive in the UK with your affairs already structured in the most tax efficient way.

From there we will continue to support you by advising you on the most efficient investment and tax strategies.

**“The best professional support”**

Jenny Wan

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**We also offer additional tax advisory services including:**

- Optimisation of tax reliefs, share schemes, exemptions and inter-spouse transfers
- Tax strategy
- Business Asset Relief (formerly Entrepreneurs Relief)
- Tax implications of non-dom status
- Capital Gains on property or asset sales
- Property rental income and reliefs
- Inheritance Tax Planning
- Trusts, Estates and Executorships

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### **What can we do for you as the owner of a Chinese business?**

We will support you to make sure that setting up and running your business in the UK is as easy as possible.

We will start by advising you on the most suitable entity for your business in the UK, set it up for you and ensure that it is structured in the right way.

We can provide you with the strategic corporate tax advice (both within the UK and overseas) your business will need to keep it tax efficient.

We can also provide the VAT assistance, business advice and audit and accountancy services you will need to ensure your UK company stays compliant with UK and international rules, regulations and accounting standards.

One particular service that we provide which you will find beneficial, is management reporting to your parent company in Chinese.

Depending where you are in the business cycle, we can also offer more specialist services from acting as your registered office through to providing support services including payroll, human resources advice, pension obligations and management reporting.

If you are looking to raise finance for a new venture, to buy or sell an existing business or would like to undertake due diligence ahead of a sale or purchase, Alliotts' China Desk have the Corporate Finance experience you will need to successfully complete your project.

**"I am very glad to have such a responsible accountancy firm like Alliotts to assist us in the UK"**

Zhang Chun Mei, Proprietor, Salus Hotel, London

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## Your China Desk Contacts



**Jon Luk, Partner** +44 207 759 9315

Jon.Luk@alliotts.com

As Head of Alliotts' China Desk, Jon specialises in advising Chinese individuals and Chinese owned businesses, ranging from UK owner managed businesses to the UK subsidiaries of Chinese state owned enterprises. He advises on company set up, tax structure, accounting, VAT and payroll. His experience and indepth knowledge of the UK tax system and the statutory requirements for setting up a company means you can be confident your business will be compliant and structured tax effectively. Jon provides tax advice to Chinese and Hong Kong High Net Worth Individuals looking to invest in the UK, including advising on non-dom status.

Jon is also experienced in resolving tax and VAT investigations with HMRC and his technical knowledge, careful negotiations and advice are often a significant advantage to clients. Jon's understanding of the differences in business cultures and his bilingual skills will contribute to making your investment in the UK a success. Jon is a native Cantonese speaker.



**Qi He, Partner** +44 207 759 9331

Qi.He@alliotts.com

Qi is a central member of Alliotts' China Desk and a fully qualified Certified Chartered Accountant. Qi works with Chinese owned businesses and High Net Worth Individuals to help them maximise their investment in the UK. She oversees a specialist team providing company set up, filing of statutory documents, audit and accounting, and tax advice. Qi was promoted to Partner in 2022.

Qi works with Jon and is an additional partner contact for clients so that they can always speak to someone who knows their business. Qi is a native Mandarin speaker.



**Wei Wei, Junior Manager, Mixed Tax Advisor** +44 207 240 9971

Wei.Wei@alliotts.com

Wei has over 10 years experience specialising in providing tax advisory and compliance services to UK and overseas based High Net Worth Individuals, property investors and expats.

Wei graduated from the University of Exeter with an Honours undergraduate degree and Distinction in Dual Masters degree in Accountancy and Finance. Having qualified as a Chartered Certified Accountant (ACCA) in 2016, a Taxation Technician (ATT) and a Chartered Tax Adviser (CTA) in December 2020. Wei is a native Mandarin speaker.



**Dayu Li, Senior Auditor** +44 207 240 9971

dayu.li@alliotts.com

Dayu has over 10 years experience in providing audit and accounts services to large corporates and not for profit organisations. Dayu is highly praised by clients for his audit technical knowledge and outstanding communication skills.

Dayu graduated from London Metropolitan University with an Honours Undergraduate degree in Accountancy and Finance, and qualified as a Chartered Certified Accountant in 2019.

## Other members of our China Desk:

**Derek Kok, FCCA.** Audit Senior.

Derek is a native Cantonese speaker

**Haoyang Jiang, ACCA.** Audit Senior.

Haoyang is a native Mandarin speaker

**Jason Keung, FCCA.** Audit Senior.

Jason is a native Cantonese speaker

**Kay Kan, ACA.** Accounts Senior.

Kay is a native Cantonese speaker

**Zheng Zhang, ACCA student,** Accounts Assistant.

Zheng is a Native Mandarin speaker

**Ben Wan, ATT and CTA student,** Individual Tax Senior Advisor.

Ben is a native Cantonese speaker

**Mandy Tsang, ACA student,** Audit Trainee.

Mandy is a native Cantonese speaker

**Angie Lam, ACA and CTA student,** Tax and Audit Trainee.

Angie is a native Cantonese speaker

# 毅诺



Alliotts LLP

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Alliotts LLP is a UK limited liability partnership registered in England and Wales under company number OC430772. A list of members names is available at the principal place of business.

Alliotts LLP is registered to carry on audit work in the UK, regulated for a range of investment business activities and licensed to carry out the reserved legal activity of non-contentious probate in England and Wales by the Institute of Chartered Accountants in England and Wales



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**AlliottGlobalAlliance**

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热情 诚信 卓越  
携手毅诺 用我们的专业 创造你的辉煌

毅诺





## 中国业务团队

为您提供个性化、协作式的服务

毅诺注册会计师事务所 是一家集会计 审计 税务以及商业咨询为一体的有限合伙人制度的中型会计师事务所。毅承已拥有150余年的历史在伦敦和吉尔福德拥有两个办公室。

由13位合伙人带领近百人的团队，致力于为客户提供会计，审计，税务以及商业咨询等全方位专业且细致的服务。

为您提供真正的全球化服务

毅诺是毅诺全球联盟的创始成员, 毅诺全球联盟是国际会计和法律事务所联盟组织, 在 82 多个国家设有 192 家代表机构。其中位于亚洲, 美国, 澳洲等国家的成员均能提供中文服务

诺集团在中国有六家会员事务所, 分布于北京, 上海, 香港等主要城市。相信我们的专业和资源, 将为客户提供 最全面高效的一站式服务, 以实现并超越既有的商业目标。我们愿携手客户立足英国, 走向世界。



# 毅诺





## 热忱的中文服务团队

毅诺的中文服务团队为来自中国、香港和大部分其它主要亚洲商业中心的企业和个人提供专业的企业财务、商业咨询、税务及其它咨询服务。

我们的中文服务团队由 10 余位母语是普通话或广东话的注册会计师组成,可以更有效的消除沟通上的障碍。

更重要的是,我们的所有团队成员拥有中国和英国商业文化经验,让您无论属于何种情况均可获得最佳的商业建议。

我们的团队由资深注册会计师陆锐洲 (Jon Luk) 带领,陆会计师为毅诺的高级权益合伙人,拥有40余年丰富的从业经验,在伦敦乃至 英国的华人财税专业领域享有盛名。陆会计师善于理解客户需求,根据客户的具体情况,给予最适合客户的会计和税务方案。同时,我们与多家不同规模的律师事务所,移民顾问,各大主要银行以及金融资产管理公司有着广泛地合作。

我们相信,这将会使我们以客户为中心,更好地为客户提供最专业和全面的服务。

我们拥有一流的客户群体,涵盖面广,包括主要有大型国企和上市公司在英国的子公司和分支机构,民营企业在英的直接投资,和当地华人创办经营的企业,以及高净值个人。

# 毅诺



我们能为华人做什么？

我们能在您的个人税务方面提供咨询建议，协助您依法申报。

我们的合规服务包括填报自我评估纳税申报单,确保您仅支付在英国需要缴纳的税项。

我们的咨询服务包括个人税务规划(英国或国际税项),让您尽可能高效纳税--不论您如何分配您在英国和海外的时间。这还包括与非本地居民身份以及非本地居民的英国资产所有权相关的资本收益税及遗产税建议。

我们还可在您来到英国之前即为您提供税务规划建议。在您未到英国之前即未雨绸缪,意味着移民英国后,您的财产已按照税务筹划合理的分配。

‘最专业的支持’  
Jenny Wan

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主要服务:

#### 企业组建

- 企业注册，财务制度合规咨询及各类法定公司信息变更

#### 会计和审计

- 代理记账（云端支持），管理会计财务报表编制
- 年度财务报表编制，法定财务报表审计

#### 税务

- 企业税咨询及申报
- 个人所得税咨询及申报
- 增值税合规咨询，注册及申报
- 遗产税咨询和规划
- 其它特殊行业税务返还

#### 企业金融

- 兼并和收购，财务和经营尽职调查，企业估值, 及其它商业咨询

#### 人力资源

- 劳务咨询及劳务合同撰写
- 雇主薪资系统注册及养老保险咨询和账户设立

# 毅诺



我们能为华人的企业做什么？

我们将为您在英国的投资选择最适合的法律实体,建立并确保合理的企业结构。提供战略性企业税务咨询(包括英国和海外),使您的企业实现税务上的高效性。

我们还提供增值税咨、审计及会计服务,财税规范咨询,确保您的公司始终符合英国及国际上的相关规章、条例及会计准则。

如果您正在寻找新的融资途径,有意购买其他企业,出售现有业务或进行前期的尽职调查,毅诺中国团队具有您所需要的企业金融经验,成功完成您的项目。

#### 行业经验

- 外贸进出口, 商品零售及批发, 跨境电商
- 房地产投资, 开发与管理
- 酒店管理和餐饮
- 高新电子科技
- 教育, 慈善和其它非盈利机构
- 石油化工, 制造工程
- 金融服务

‘我非常高兴有像毅诺这样一家负责的会计事务所在英国协助我们’

伦敦萨露斯酒店业主 Zhang Chun Mei

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陆锐洲先生 Jon Luk, 合伙人兼中国业务部主管 **+44 207 759 9315** [Jon.Luk@alliotts.com](mailto:Jon.Luk@alliotts.com)

作为 Alliotts 毅诺会计师事务所中国业务部的主管, Jon 拥有超过 35 年的财税经验。擅长协助来自中国大陆和香港的企业在英国设立公司及开展业务。他熟知英国税制且深入了解开立公司的法定要求, 已经协助多家中国国企和中小企业最优税务架构在英国成立公司。

Jon 还为在英国投资的来自中国大陆和香港的高资产净值人士提供税务规划建议。对商业文化差异的了解以及他流利地普通话和广东话交流的能力, 均能帮助客户更好地理解英国的财务和税务体系。此外, Jon 在各种税务稽查方面也富有经验。

Jon 于 1977 年获得特许会计师资格(英格兰与威尔士特许会计师协会)。他 1998 年加入 Alliotts 毅诺会计师事务所。



贺琦, 合伙人 **+44 207 759 9331** [Qi.He@alliotts.com](mailto:Qi.He@alliotts.com)

贺琦拥有丰富的跨行业财税领域的经验, 与其它专业服务机构有着广泛及深入的合作。多年来她带领团队成员, 致力于为客户提供全方位的会计外包, 审计, 企业财务尽职调查, 增值税和企业税务咨询等服务, 她同时为高净值个人以及海外业主提供相关税务咨询服务。她热忱专业的服务受到客户们一致的好评。

贺琦毕业于伦敦帝国理工学院, 于 2011 年加入毅诺, 2012 年获得特许公认会计师资格。



魏伟, 高级企业及个人税务咨询经理 **+44 207 240 9971** [Wei.Wei@alliotts.com](mailto:Wei.Wei@alliotts.com)

魏伟有近 10 年的财务及税务从业经验, 富有高度的责任心和丰富的行业经验, 专注于为高净值个人, 外派高管及地产投资个人和企业提供税务合规和咨询服务。

魏伟毕业于埃克塞特大学, 拥有会计和金融一等荣誉本科及双硕士学位, 于 2016 年取得特许公认会计师(ACCA)资格, 于 2018 年 5 月取得税务技师资格, 并于 2020 年 12 月取得注册税务咨询师资格。



李达或, 高级审计师 **+44 207 240 9971** [Dayu.li@alliotts.com](mailto:Dayu.li@alliotts.com)

李达或有近 10 年的会计和审计从业经验, 带领团队成员为不同行业领域的企业提供财务报表审计服务, 有良好沟通能力及团队协作能力, 专业的审计能力受到客户广泛的赞誉

李达或毕业于伦敦城市大学, 拥有会计和金融荣誉本科学度, 于 2019 年取得特许公认会计师(ACCA)资格。

#### 其它团队成员

郭偉良, 资深特许公认会计师, 高级审计师, 粤语及普通话

姜好阳, 特许公认会计师, 高级审计师, 普通话

姜恩傑, 资深特许公认会计师, 高级审计师, 粤语

簡嘉演, 特许会计师, 高级会计师, 粤语

张铮, 特许公认会计师在读, 助理会计师, 普通话

尹学斌, 税务技师及注册税务咨询师在读, 个人税务咨询师, 粤语及普通话

曾諾汶, 特许会计师在读, 审计学徒, 粤语及普通话

林芊蕙, 特许会计师及注册税务咨询师在读, 税务及审计学徒, 粤语话

# 毅诺

